

## Top 12 Reasons to Select Verizon Wireless and BuilderMT Wireless Scheduling and Business Process Management (BPM)

### RESIDENTIAL BUILDERS BuilderMT Wireless Scheduling:

This mobile application allows a builder to update a scheduled activity, approve purchase orders, manage variances, maintain quality control walk-throughs, initiate vendor notifications, and call and send text and e-mail messages to vendors.

### RETURN ON INVESTMENT

“The result of our using BuilderMT’s Wireless Scheduling is that we have **lopped easily 10 to 15 days off our cycle time, per home**, and perhaps more importantly,” says Jeff Walsh, Systems Manager for Infinity Homes, Denver, Colorado, “the jobsite super’s schedule change triggers a series of messages and e-mails to the appropriate people. We are able to focus on quality control and not damage control.”

New Urban Builders dropped its cycle time from between 220 and 250 days/home down to between 135 and 155 days/home. “**Dropping up to 85 to 115 days of carrying costs per home off our bottom-line,**” states Dave Wallace, VP of Construction.

Veridian Homes, of Madison, Wisconsin, **received return on their investment in the software—based on the labor hours alone—in 90 days.**

New Urban Homes implemented paperless purchase orders and wireless scheduling, and **dropped their cycle time from 250 days/home down to 155, lopping up to 95 days carrying costs per home off their books. Across 70 starts, that’s 6,650 cycle time days saved each year,** a dramatic saving.

“BuilderMT’s technology allowed 80 staffers to eliminate 2 to 3 hours per week in manual duties, yielding 240 hours a week in savings. Multiply that out over a year, and **it’s 12,480 hours saved each year (312 work weeks or 6 full time employees)** because of BuilderMT,” according to Justin Meyers, Eastwood Homes, which does 1,400 starts per year.

- 1 Maintain Consistent Cycle Times & Lower Cycle Time on Projects**
  - Integrate the wireless mobile application to a full back-office system for the approval of purchase orders
  - Automatically generate accounts payable invoices
  - Send updated cash flow information to accounting
  - Track activity completion status for the Sales Department, in order to prevent selling an option past the phase of construction
- 2 Track and Measure Job Variances**
  - Define variance codes for determining why or where are the delays
  - No show – Trade/Sub did not show up
  - Weather
  - Materials Damaged
  - Site conditions
  - Estimator error
- 3 Reduce Costly Errors & Reduce Inefficiencies**
  - Manage and track schedule changes
  - Keep track of each project
  - Improve coordination between field staff and home office
- 4 Have Information you Need at the Time you Need It**
  - Provide up-to-date status of a given activity or task
  - Communicate with trade or suppliers by phone, Direct Connect radio, text messaging and e-mail
- 5 Improve Communications**
  - Provide wireless mobile scheduling solutions to the field to improve communications between the home office, the field superintendents and the trade contractors
  - Send ongoing notices to trade contractors on when they should be on the job site
  - Keep track of projects by including notes and reminders from the field for follow-up at a later date
- 6 Green Certified Software Company**
  - BuilderMT helps Builders “Go Green”
  - BuilderMT is the leading Green Building Construction Management Software Company

**ALL CONSTRUCTION BuilderMT BPM – Business Process Management:**

Business Process Management (BPM) by BuilderMT helps contractors create automated construction business processes vs. traditional custom software code. Using graphical icons that represent process activities, you can drag and drop them on screen to illustrate and define an optimized business process.

**RETURN ON INVESTMENT**

Philip Robichaud, Information Technology Manager for Morrison Homes, Calgary, Canada, has taken an entire process paperless with BPM, with the data exchanges among supers, back office and vendors now entirely electronic, with no re-entry of data. "It has saved us a great deal of money already," explains Robichaud. "Our cost for BPM and the deployment was around \$30,000, and **we paid for the software in about a week's time.**" He has since created 11 other processes using the BuilderMT BPM solution on his own.

"Because BPM allows me to write specific code that drives my processes, specific tasks and follow-up for every element of pre-construction, permitting, plan approval and post-construction (move-in and warranty), I now have a flexible tool to attack my biggest problem areas that are specific to my business and needs," states D Logan of Logan Homes, a successful Developer and Builder based in Wilmington, NC. "**Optimizing the Business Process Management, from BuilderMT, saved us \$750,000 in first few weeks of use.** I could use two programmers for two years on all the areas that BPM can deliver new benefits to my company such as pre- and post-construction processes, but the **best benefits are increased long-term productivity and the ability to grow with less pain,**" said D Logan.

"When we implemented Business Process Management, it forced us to take a hard look at our processes and identify the tasks, procedural steps, people, input/output, and tools needed for each step in all of our processes," said Jason Schaeffer of Daystar Construction in New Jersey. "BPM allows various departments and various levels of management to speak the same language, because with BPM you are looking at a graphical interface, not lines of code. We don't have to manually monitor processes and react when we find a problem. BPM can monitor those processes for us and notify someone immediately, through variance tracking and schedule tracking," Schaeffer added. "**With BPM, we can execute our processes on a precise schedule without thinking** instead of having to remember to do it, especially with all the activities around closings and purchase order release notifications."

- 7 Automate Processes with Graphical Drag-and-Drop Technology**
  - Automate any process within your construction office using graphical drag-and-drop technology and create the automated process in front of your eyes
  - Self document each process for quick review and fixes to the process
- 8 Link Wireless/Mobile Devices to your Back-Office Systems**
  - Create any process and/or form to provide quick access to data using the Verizon Wireless Network
  - Develop any wireless application, screen, and form needed to gather any desired data from the field to route to any person
- 9 Integrate Disparate Databases**
  - Integrate disparate databases and systems together into a Microsoft SQL database
- 10 Immediately Establish Accountability at Every Step**
  - Automate "*best practices processes*" with total accountability at every level of your operation for all involved
  - User-defined escalations can be established and event-triggered workflows can be deployed
- 11 Quickly Deploy Processes**
  - Immediately set processes in place allowing quick return on investment
  - Improve the way you run and manage your business through flexible technology solutions that complement your existing enterprise systems, rather than having to replace a complete back-office solution
- 12 Browser Based Deployment – take any process and deploy on the web**
  - Create web forms, e-mails, exception reporting, web portal content and deploy on any browser-based mobile or tablet device for use 24/7
  - Create any wireless application

**EMPOWER YOUR COMPANY TO EXCEL**

Need Results NOW?

"Budgets are tight; I need to become more efficient and effective!"

"I'm frustrated with my current processes!"

"My software systems don't talk with each other!"

Don't know where to start?

**Give us a call and discover how we may help you.**

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