

LOVE IT OR HATE IT, YOU NEED FEEDBACK.
 ADOBE® ACROBAT® 8 lets you instantly review, comment, mark up and share your thoughts to help your business flow.

[Learn more](#)



The Internet home of: **M2M** **CONSTRUCTECH** **start-it** **powershopUSA**  **SPC Books**



 Specialty Publishing (All)
[Home](#)
[News](#)
[Technology](#)
[Lists](#)
[Conferences](#)
[Awards](#)
[Resources](#)

CONSTRUCTECH

PRINT ARTICLE  EMAIL ARTICLE 

August 17, 2007

Heating Up During the Cool Down

Residential's Hottest Companies have what it takes to ignite your business.

When the going gets tough, the tough get going. It might be a bit of a tired and old cliché, but it surely applies to residential construction during the past year.

Market slowdowns are nothing new to the homebuilding sector; construction is among the most cyclical of industries. What's different this time around is that IT (information technology) will play a strong role in helping builders continue to increase profitability. These solutions are helping to lay the groundwork for builders to experience even stronger growth during the next upswing.

This "only the strong survive" mantra of the past year definitely applies to IT and automated home technology providers. While many vendors exist in the market, only a handful are continuing to rollout new and useful products while adding to their customer base in a time when builders typically pull back on technology spending.

Judging criteria for *Constructech's* Hottest Companies entails our panel of technology editors evaluating the systems provided entails our panel of technology editors evaluating the systems provided by the vendors, revenue growth in the past year, and the value they provide to the construction industry. Vendors that meet a series of standards and even now during slowing market conditions are that much more notable in the eyes of the editors.

As you will see, those selected hot are providing you—the builder—with proven solutions built on solid technology. You will not see much bleeding-edge technology from this group, as they are committed, rather, to providing the residential community with the tools that supplement best business practices.

Indeed the seven companies selected as 'Companies to Watch' are also providing some very interesting technology solutions. These companies are providing technology that are constantly moving the marketplace forward, but are not necessarily delivering new cutting-edge solutions this year. Most are making nice product upgrades that are helping their customers move forward in the marketplace and are prodding new prospects to discover the benefits of technology in

This Week

- [INDOT Turns to Leica](#)
- [ERP for Growth](#)
- [Solar Systems for Habitat Homes](#)
- [Enterprise Software for Construction](#)
- [Getting the Word Out](#)

[ALL HEADLINES](#)

ADOBE® ACROBAT® 8 lets you securely share designs with your entire team to review, mark-up and comment. Projects stay on track and on budget to help your business flow.

[> LEARN MORE](#)




CHECK OUT THE JULY ISSUE OF

CONSTRUCTECH

- **2007 HOTTEST COMPANIES: WHO'S REALLY HOT?**
- **CALLING ALL CONTRACTORS**



general.

The Companies to Watch list also includes some providers of proven automated home technology. While we certainly don't doubt the technology or components they provide, the editors do believe these firms could do more in terms of educating builders on why they should be equipping their homes with automated home technology. The companies to watch are more than capable of providing viable technology for builders to provide to their homebuyers.

It is truly an exciting time to be involved with technology in the residential market. Investing in technology and automated home technology today means you are in the position to profit today and tomorrow. We hope our guidance adds a bit of assistance in your evaluation.

Hottest Companies:

Adobe Systems Inc.

San Jose, Calif.
www.adobe.com

In addition to its intuitive PDF technology, Adobe Connect and Adobe 3D are paving the way towards a more collaborative project team.

Autodesk Inc.

San Rafael, Calif.
www.autodesk.com

Leading provider of design technology that is experiencing strong growth with Buzzsaw and Revit product lines.

Builder1440

Baltimore, Md.
www.builder1440.com

Teamed with Bob Schultz to create sales assistance module that equips sales teams with easy-to-access plans for follow-through and appointment setting.

[Read more on what the editors have to say about this company.](#)

BuilderMT

Lakewood, Colo.
www.buildermt.com

Added 122 new customers and introduced five new products in the past year, including its highly intuitive Business Process Management application.

Construction Imaging Systems

Rocky Mount, N.C.
www.construction-imaging.com

A pioneer in scalable document and content management technology that helps builders manage the myriad of data associated with projects.

[Read more on what the editors have to say about this company.](#)

Corecon Technologies Inc.

Huntington Beach, Calif.
www.corecon.com

Corecon Handheld for Palm, BlackBerry, and Windows Mobile 5.0 operating systems brings process management to the field.

[Read more on what the editors have to say about this company.](#)

Data Builder Inc.

Des Moines, Iowa
www.databuilderinc.com

Its technology addresses the challenge of centrally managing all project documentation in one secure location, helping builders avoid litigation issues.

HeadsUp Technologies

Overland Park, Kan.
www.headsuptech.com

Uniquely integrates field reporting, CPM (critical path management) scheduling, and document management into a single Web-accessible database.

[Read more on what the editors have to say about this company.](#)

LeisureTech Electronics

Sydney, Australia
www.a-bus.com

Recently awarded U.S.-patent for its A-BUS technology while continuing to grow the company and product line.

McCormick Systems

Chandler, Ariz.
www.mccormicksys.com

With rich history in the electrical contracting industry, its newly introduced ABS product line helps firms enter automated home technology fields.

[Read more on what the editors have to say about this company.](#)

Procore Technologies

Santa Barbara, Calif.
www.procore.com

Its Web-based project management technology brings the project team together on a multitude of tasks at a very low cost.

[Read more on what the editors have to say about this company.](#)

Russound

Newmarket, N.H.
www.russound.com

Its comprehensive line of audio and video products are widely regarded as among the most reliable in the industry.

[Read more on what the editors have to say about this company.](#)

Sage Software

Beaverton, Ore.
www.sagetimberlineoffice.com

Sage continues to enhance the Master Builder product line, which it acquired last year, while releasing significant improvements to Sage Timberline Office product suite.

Companies to Watch:**AxisPointe**

Lehi, Utah
www.axispointe.com

Provides three unique post construction services to help builders

manage such tasks as home warranty and subcontractor certification.

CG Visions

Lafayette, Ind.

www.cgvisions.com

Consulting firm recently unveiled e-HomeInvision, which aims to help builders solve design and option management challenges.

Control4

Salt Lake City, Utah

www.control4.com

A company with proven wired and wireless automated home technology and an evolving message to builders.

e-Builder

Plantation, Fla.

www.e-builder.net

Its Web-based collaboration and project management tools are successful in the commercial construction segment.

Exceptional Innovation

Westerville, Ohio

www.exceptionalinnovation.com

Recently unveiled specific builder packages for its Life|ware automated home technology.

HomeFront

Calgary, Alta.

www.homefront-software.com

Realtime cost and pricing data is the name of its game, providing systems that collect business data and integrate it with accounting systems.

Quest Solutions

Sarasota, Fla.

www.questsolutions.com

Recent acquisition by Maxwell Systems could provide builders with a highly robust set of integrated estimating-accounting tools.

SmartLabs Technology

Irvine, Calif.

www.insteon.net

Developers of INSTEON wireless home control networking technology should benefit as builders investigate wireless automated home technology.

[Advertising](#) | [Subscriber Service](#) | [Reprints](#) | [Press Room](#) | [eNewsletters](#)
[Events](#) | [Contact Us](#) | [Partners](#)

Copyright © Specialty Publishing Co. 2007
Problems with the site? Email: webmaster@specialtypub.com