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BuilderMT Lands 115 New Builders in 2004, and 30 More Already in 2005, Making It a ``Best-Selling'' Software System

Source: *Business Wire*
Publication date: 2005-02-10

For Medium- and Large-Sized Builders, BuilderMT Leads the Elite Class of Software Sales for 2004 and 2005

BuilderMT, the nation's leading provider of production management software for residential homebuilders, today announced it has far surpassed its sales goal for 2004 by signing 115 new builders to its industry-leading software system. Plus, with the spike in interest in BuilderMT at the recent International Builders Show, BuilderMT has already sold an additional 30 systems in 2005. For software systems focused on medium- and large-sized builders,

BuilderMT's 2004 and early 2005 sales put it at the head of an elite class of best-selling software systems. Today, BuilderMT is easily on pace to double in size in 2005.

For 2004, BuilderMT's 115th sale was to SummerHill Homes, a Palo Alto-based, San Francisco Bay Area homebuilder with a national reputation for superior design and quality construction. SummerHill Homes is an exemplary BuilderMT customer, as they have recently won three highly-coveted Gold Nugget Awards at the 2004 Pacific Coast Builders Conference. Focused on building high-quality homes, SummerHill Homes uses cutting-edge technology, like BuilderMT's, to make home building an exceptional experience for the homebuyer. For more Information about SummerHill Homes, visit www.summerhillhomes.com.

In addition to its 2004 sales achievement, BuilderMT recently announced it has reshaped the competitive landscape of builder software systems by offering true, real-time, wireless scheduling in the field through a new Jobsite Field Management



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application, which BuilderMT demonstrated at the IBS show in Orlando. In addition to wireless scheduling and document management through Tablet PCs, BuilderMT's Jobsite Field Management allows wireless scheduling application to work on Smart Phone, Palm OS PDA devices, or other Blackberry and Blackberry Supported Service Providers.

Before introducing Jobsite Field Management, BuilderMT was already the homebuilding industry's most-advanced project management software. BuilderMT offers "Click to Learn" training (which can be done from the builder's desktop) and One-Click Software "Auto-Updates," where the latest version of BuilderMT is available for instant download through a convenient desk-top link.

BuilderMT has also just introduced a customizable, user-definable "BuilderMT Workflow Management Suite" desktop dashboard for controlling a builder's operations.

About BuilderMT

For large and medium-size homebuilders in the \$250 billion homebuilding industry, BuilderMT provides highly customizable building process management software that works in tandem with Timberline Office accounting and estimating software. BuilderMT has been purchased by over 450 corporations and 3,000 individuals to manage over 150,000 housing starts annually. BuilderMT is widely recognized as a leader in process-driven, best-building-practices for builders, as well as customer service, warranty applications, on-line training, and innovative wireless applications. Since its inception in 1999, BuilderMT has maintained its status as a profitable company that puts its profits back into the infrastructure and software development. To learn more, visit www.BuilderMT.com, or call (888) 757-1991.

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