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Good Demonstrations

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Constructech Staff

Proponents and creators of technology will tell contractors how a new system or tool will increase the productivity and profitability of the company. Yet, stronger advocates for the effectiveness of such products often come courtesy of construction companies themselves.

This is often the case with wireless technology. Clancy & Theys Construction Co., www.clancytheys.com, Raleigh, N.C., was recently awarded first place in the Best Information Technology Solutions Contest 2005 from the Associated General Contractors of America (AGC), www.agc.org, Alexandria, Va., after demonstrating how wireless technology helped transform its business.

Wireless applications from Field2Base Inc., www.field2base.com, Morrisville, N.C., coupled with a Tablet PC from Microsoft Corp., www.microsoft.com, Redmond, Wash., has allowed Clancy & Theys to convey project information to appropriate people from the field. Using this system to send such things as hand-drawn sketches, digital photos, CAD files, and automated paper forms from the field to the office helped the company save money and shorten response cycles for project communications.

"Clancy & Theys impressed our judges by accurately demonstrating their creative and innovative technology solution to common business problems many contractors face today," says Dave Golden, director of Internet services, AGC.

Other providers in the market hope to produce similar results for their customers. New wireless applications continue to hit the market for the construction industry.

BuilderMT, www.buildermt.com, Lakewood, Colo., maker of production management software for residential homebuilders, has joined the Peachtree Add-on Partner Program, from Best Software Inc., www.bestsoftware.com, Irvine, Calif. Best Software is the parent company of Peachtree Accounting, www.peachtree.com.

Through this new partnership, BuilderMT users can populate their scheduling databases with Peachtree Complete Accounting 2005 supplier records. Also, the combination provides prewritten, "quick start" scheduling databases. The integration of the two applications helps users save time by reducing the need for entering information multiple times.



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