



BuilderMT Roars Out of “The Great Recession.” In Just the Last 90 Days, Builders Totaling 4,000+ Starts Sign with BuilderMT

BuilderMT Still Maintains the Distinction of Closing More New Business and Having More Users Than All of Its Competitors Combined

Lakewood, Colorado — September 18, 2009 — BuilderMT, the nation’s best-selling, most-award-winning, home-builder software, today announced it has just seen a dramatic uptick in software sales.

In just the last 90 days, BuilderMT has closed software sales with builders starting more than 4,000 homes. New BuilderMT customers include Shaddock Companies, The Warmington Group, Fusion Homes, Aston Ridge Homes, Vicknair Builders, Long Property Company LLC, Fairhaven Homes, TTI Stone, Vantage Commercial, Paragon, Axnick Builders, and Timber Ridge Homes.

“Builders using our software are extremely well-positioned to take advantage of the improving economy,” said Tom Gebes, BuilderMT’s president. “Anyone who has survived over the last two years, and taken the time to optimize their systems and invest in technology...well, all I can say is: watch out for these guys. They are going to thrive in a very big way in the coming months and years.”

Builders use BuilderMT to manage their workflows, and BuilderMT links seamlessly with a wide variety of other software applications in a “best-of-breed” approach to managing operations. BuilderMT’s users include an exclusive list of elite home builders, and case-study after case-study points to BuilderMT as the common element among America’s most successful builders. Read the case studies at www.BuilderMT.com/clients.html.

Moreover, BuilderMT used the so-called “Great Recession” to develop and provide software improvements at no charge to its user base. Most recently, the company unveiled a new Web-based Bid Management system, as part of their Workflow Management Suite 4.7 version release. Read about Bid Management

About BuilderMT

For the construction industry at large, BuilderMT provides highly customizable workflow and building-process-management software that works in tandem with Sage Timberline Office accounting and estimating software, and with many other wireless and jobsite productivity tools. BuilderMT systems have been purchased by over 800 corporations and more than 7,000 individuals, and the Company manages construction for around 20% of the U.S. new-home market. BuilderMT is widely recognized as a leader in process-driven, best-building-practices for builders, as well as customer service, warranty applications, online training, and innovative wireless applications. To learn more, visit www.BuilderMT.com, or call (888) 757-1991 ext 105.

Recent awards for BuilderMT include:

- ConstrucTech Vision Awards for 2008 – Garman Homes
- ConstrucTech Vision Awards for 2008 – Tim Schaeffer Communities
- *IHTA Award Finalist, 2008*
- *Professional Builder* magazine's 2008 Top 100 Products
- Top 25 Fastest-Growing Medium-Sized Private Companies in Colorado, 2007
- ConstrucTech Top Product 2007
- ConstrucTech Hottest Company of the Year 2007
- ConstrucTech Vision Awards for 2007—Eastwood Homes
- ConstrucTech Vision Awards for 2007 overall Team Award—New Urban Builders
- Tom Gebes named to Builder list of the Fifty Most Influential People in the Home Building Industry, 2006
- ConstrucTech Hottest Company of the Year 2006
- ConstrucTech Vision Awards for 2006—Graham Hart Home Builder
- ConstrucTech Vision Awards for 2006 overall Team Award—Generation Homes
- Home Builder Executive Magazine 2006 Award for Scheduling Software
- Home Builder Executive Magazine 2006 Builder Technology Innovation Award
- Tom Gebes, President of BuilderMT, Ernest and Young Entrepreneur of the Year Finalists for 2006
- ConstrucTech Vision Awards for 2005—Delcor Homes
- ConstrucTech Hottest Technology of the Year 2005
- TecHomeBuilder High Impact Products of the Year 2004

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