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BusinessWire

## Sales of BuilderMT Spike Up, as Nation's Best-Selling Builder Software Heads Toward Record Year of Sales and Growth; While Winning Multiple Awards for Excellence and Innovation, BuilderMT Now Ranks as Nation's Best-Selling Builder Software

09.21.05, 1:27 PM ET



BuilderMT, the nation's leading provider of production management software for residential homebuilders, today announced it is on pace to double its customer base in 2005, a dramatic advance on its record-setting 2004 sales figures. For the medium- and large-builder markets, BuilderMT's YTD 2005 sales and customer acquisition make it indisputably the nation's best-selling software program. The Company has staffed accordingly, adding new developers, customer support teams, and technical writers, as it expands its national network of independent consultants, business partners, and technology partners, like Timberline (London: SGE.L), Nextel (NASDAQ: NXTL), and Research in Motion (Nasdaq: RIMM; TSX: RIM). BuilderMT has also recently won three awards for excellence and innovation, even as the Company prepares to roll out its new web-based virtual design center, VDSee (R) in early October.

BuilderMT recently reshaped the competitive landscape of builder software systems by offering true, real-time, wireless scheduling in the field through its Jobsite Field Management application, and BuilderMT's new 4.0 Workflow Management Suite continues to receive rave reviews from customers among the 534 corporations that use BuilderMT. Features that bring BuilderMT further distinction are its "Click to Learn" training (which can be done from the builder's desktop) and One-Click Software "Auto-Updates," where the latest version of BuilderMT is available for instant download through a convenient desk-top link.

BuilderMT has won three notable awards so far in 2005, including Constructech Magazine's "6th Annual Vision Awards" (with Delcor Homes), the "High Impact Award" from TechHomeBuilder magazine, and Constructech's "Technology and Automation's Hottest: Residential Advancing the Marketplace." BuilderMT has also garnered national feature magazine coverage and profiles of successful customers in Constructech, TechHomeBuilder, Builder Magazine and Big Builder Magazine and the Nation's Building News.

"Many of today's builder software systems are reaching the ends of their life spans; their database structures are collapsing or have quarantined data in unusable antique formats," said Tom Gebes, President, BuilderMT. "We are the nation's best-selling alternative because we offer the most advanced, 'future-proofed' data structures, and the most refined process management systems in the industry. Our sales reflect the industry's opinion of us as the clear leader across all categories."

About BuilderMT

For large and medium-size homebuilders in the \$250 billion homebuilding industry, BuilderMT provides highly customizable building process management software that works in tandem with Sage Timberline Office accounting and estimating software, systems used by one in four of the Builder 100. BuilderMT has been purchased by over 534 corporations and 3,800 individuals to manage over 175,000 housing starts annually, more than 15% of the new home market. BuilderMT is widely recognized as a leader in process-driven, best-building-practices for builders, as well as

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customer service, warranty applications, on-line training, and innovative wireless applications. Since its inception in 1999, BuilderMT has maintained its status as a debt-free, highly profitable company that puts its profits back into the infrastructure and software development. To learn more, visit [www.BuilderMT.com](http://www.BuilderMT.com), or call (888) 757-1991.

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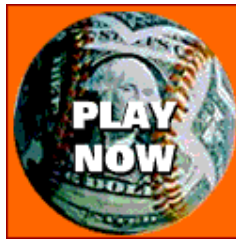
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