

## **BuilderMT and Unified Purchasing Group Partner on Building Material Volume-Purchasing Program for Home Builders**


*Unified Purchasing Group Will Negotiate Volume Purchasing Agreements for Its Members Within the BuilderMT User Base. BuilderMT Will Market "Business Process Management" to UPG Members*

**Lakewood, Colorado** — September 30, 2010 — BuilderMT, North America's best-selling construction workflow software solution provider, today announced that it has partnered with Unified Purchasing Group, the nation's leading volume-purchase broker.

Unified Purchasing Group (UPG) is widely known in multiple sectors for the success it has achieved negotiating volume purchasing agreements for its members. By partnering with BuilderMT, UPG gains marketing capabilities and privileged access to North America's most-technologically-advanced builders who have made extraordinary commitments to high efficiency by streamlining processes. Indeed, UPG will find it easy to aggregate buying across BuilderMT's home building companies (and their suppliers), because so many BuilderMT users have automated and digitized their purchasing systems.

Also through this partnership, BuilderMT will market its award-winning Business Process Management (BPM) tool at a discount to UPG members across multiple industries. BPM is an integrated digital-process-mapping tool that can capture and automate business process workflows, which can then be reused and optimized over time through the use of a graphic drag-and-drop process manager.

BuilderMT workflow management solutions have been purchased by over 825 corporations and



more than 7,000 individuals since the Company's inception just over a decade ago. As BuilderMT now lays claim to nearly a quarter of the homes built in North America, the Company has maintained its status as the sector's best-selling, most-award-winning solution for homebuilders. Even throughout the Great Recession, BuilderMT has grown, with a recent upsurge in Canadian users, where BuilderMT now dominates the home building technology sector.

"Ganging up' purchases for better pricing is a practice as old as the hills, but builders have not really had the ability to aggregate their purchases across enterprises...until now," said BuilderMT president, Tom Gebes. "With UPG, we finally have a partner who can negotiate better purchasing agreements for all the home builders using BuilderMT solutions."

"No matter the size of the builder or supplier, UPG can get them a better price for their building materials," said Sean Overholt, VP partner development, Unified Purchasing Group. "With this BuilderMT partnership, we are eager to bring our negotiating skills to the most-successful, most-sophisticated builders in North America."

## **Unified Purchasing Group**

Unified Purchasing Group is actively engaged in the ongoing negotiation of volume purchasing agreements for the benefit of its members. UPG understands that not all businesses enjoy the buying power of larger, competitive companies, but with UPG's *Group Purchasing Organization* (GPO), UPG can create volume purchasing power for nearly any business. Regardless of the amount of products and services procured, UPG members can receive the same volume discounts enjoyed by some of the world's largest companies, as members of UPG gain access to all of UPG's pre-negotiated contracts from premier vendor lists. These discounts save UPG members time and money on their day-to-day purchases, as well as on large capital expenses.

More info: [www.UnifiedPurchasing.com](http://www.UnifiedPurchasing.com)



## About BuilderMT

For the construction industry at large, BuilderMT provides highly-customizable workflow and building-process-management software that works in tandem with leading accounting systems and other wireless and jobsite productivity tools, such as CRM and warranty management. Over the past 13 years, BuilderMT systems have been purchased by over 825 corporations and more than 7,000 individuals, as the Company has maintained its status as the sector's best-selling, most-award-winning software product. Combined, the Company manages construction for almost 25% of the North American new-home market. BuilderMT is widely recognized as a leader in process-driven, best-building-practices for builders, as well as customer service, warranty applications, online training, and innovative wireless applications. To learn more, visit [www.BuilderMT.com](http://www.BuilderMT.com), or call (888) 757-1991 ext 105.

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