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## BuilderMT Offers Industry's Most Flexible Leasing Terms: Now, the Best Selling Solutions are Available to Any Builder!

*New BuilderMT leasing program allows builders to own their software with no payment for the first three months. Builders can skip payments for any three months each year of the lease.*

**Lakewood, Colorado—September 6, 2007—** BuilderMT, the nation's leading provider of production management software for residential home builders, today announced that it is offering an innovative new leasing program that makes it easier for builders to enjoy all the benefits of BuilderMT's award-winning software.

Responding to the current housing market downturn, yet eager to boost builders' preparation for the sector's upswing, BuilderMT now offers remarkably flexible leasing terms. Builders who purchase BuilderMT software will not have to pay the first three months of the lease for every year of the lease, and they can skip payments for *any* three months of their choosing. Leases are available for 36, 48, and 60-month durations, with special lease programs available for Canadian customers. Credit approval is swift and can often be approved in less than one week.

With the terms offered with BuilderMT's new leasing program, the cost of owning the nation's best-selling, most-award-winning workflow management software can be as low as \$745.00 per month, for just nine months of the year. That figure includes the first year's maintenance and support. That \$745 figure is widely viewed as less than the cost of one misdirected or wrongly-entered purchase order.

BuilderMT software is the nation's most sophisticated production management suite, and its solutions offer builders a supreme level of operational automation and precision. Whether it is a wireless scheduling solution for subcontractors, a workflow management system for superintendents, purchasing and work order modules, or post-construction warranty management services, BuilderMT offers solutions that are widely admired for their performance and their ability to drive revenue increases, reduce costs, enhance sales and strengthen margins, even in slow markets.

"With this new leasing program, we have removed any last barriers to owning the nation's most advanced, best-selling software system," said BuilderMT's president, Tom Gebes. "With our low monthly payments and skip-payments option, builders have to pay for the lease just nine months of the year, skipping payments during any slow periods. BuilderMT's unique lease plan includes ownership at the end of the lease for a \$1 payment. Just as important, BuilderMT starts paying for itself right away and complete access to our solutions can be less than a monthly car or truck lease yet with all the benefits. Of course, our lease payments are tax deductible as well. We have discovered that less-than-adequate competitive solutions are proposing a low yearly cost to

rent their software. The key word is 'rent,' where the builder pays every year to simply rent their software versus our leasing program which provides ownership."


### About BuilderMT

With 13 technology awards, BuilderMT software has established itself as the best-selling, most award-winning software suite for residential home builders of nearly any size, with yearly growth that outpaces all of its competitors, *combined*.

### Recent awards for BuilderMT include:

- *Constructech* Vision Awards for 2007 Team Award – New Urban Builders
- *Constructech* Vision Awards for 2007 Gold Award – Eastwood Homes
- *Constructech* Hottest Company of the Year 2007
- Tom Gebes named to *Builder* list of the Fifty Most Influential People in the Home Building Industry, 2006
- *Constructech* Hottest Company of the Year 2006
- *Constructech* Vision Awards for 2006—Graham Hart Home Builder
- *Constructech* Vision Awards for 2006 overall Team Award—Generation Homes
- *Home Builder Executive Magazine* 2006 Award for Scheduling Software
- *Home Builder Executive Magazine* 2006 Builder Technology Innovation Award
- Tom Gebes, President of BuilderMT, Ernest and Young Entrepreneur of the Year Finalists for 2006
- *Constructech* Vision Awards for 2005—Delcor Homes
- *Constructech* Hottest Technology of the Year 2005
- *TechHomeBuilder* High Impact Products of the Year 2004

For large and medium-size home builders in the \$250 billion home building industry, BuilderMT software provides highly customizable building process management software that works in tandem with Sage Timberline Office Accounting and Estimating software, systems used by one in four of the Builder 100. BuilderMT systems have been purchased by more than 600 corporations and 7,000 individuals that manage nearly 300,000 housing starts annually, more than 20% of the new-home market. BuilderMT is widely recognized as a leader in process-driven, best building practices for builders, as well as customer service, warranty applications, online training, and innovative wireless applications. Since its inception in



1999, BuilderMT has maintained its status as a debt-free, highly profitable company that invests its profits back into infrastructure and software development.

To learn more, visit [www.BuilderMT.com](http://www.BuilderMT.com), or call (888) 757-1991.

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