

BuilderMT Client, London Bay Homes, Wins “America’s Best Builder Award for 2008” from *Builder Magazine*

BuilderMT software is used to manage the processes of this large builder, who has been recognized for excellence on a national stage.

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BuilderMT, the leading provider of production management software for residential home builders, today announced that its client, London Bay Homes, has won a prestigious national award for excellence. London Bay Homes has been named *Builder Magazine’s* “America’s Best Builder for 2008.” Founded in 1990, Naples-based London Bay Homes is known for building custom homes, priced from \$1 million to \$10 million, in some of the most exclusive communities along Florida’s gulf coast, in cities such as Sarasota, Bonita Springs, Naples, and Marco Island. The prestigious America’s Best Builder for 2008 award recognizes the nation’s best builders by measuring how they perform in all aspects of their businesses. The award also considers if the builder establishes practices that elevate the industry’s performance overall.

With the help of BuilderMT -- London Bay Homes’ process management software provider – the company has achieved remarkable efficiencies in the building process and optimized their profit margins in the process. The winner of more than a dozen technology awards, BuilderMT is the widely recognized leader in process-driven, best-building-practice software for builders, as well as customer service, warranty applications, online training, and innovative wireless applications. Its software not only helps to manage the operations award-winners like London Bay Homes, but it is also used to manage more than 20% of *all* U.S. housing starts.

BuilderMT is also a founding member of the BASE Alliance. The BASE Alliance (for “Builders Alliance for Software Efficiency”) is comprised of the nation’s most powerful, successful software companies. BASE Alliance companies work with thousands of home builders – from pre-construction through post-construction – who manage more than 25% of the nation’s housing starts.

“A great many award-winning home builders use BuilderMT software, and we have started off 2008 with our clients winning the *Builder Magazine* and *Professional Builder Magazine* top awards. That’s no accident, and it attests to the fact that top-shelf home builders choose top-shelf software,” said Tom Gebes, BuilderMT’s president.

BuilderMT software has established itself as the best-selling, most award-winning software suite for residential home builders of nearly any size, with year-on-year growth that outpaces all of its competitors, *combined*.

Recent awards for BuilderMT include:

- ConstrucTech Top Product 2007
- ConstrucTech Hottest Company of the Year 2007
- ConstrucTech Vision Awards for 2007—Eastwood Homes
- ConstrucTech Vision Awards for 2007 overall Team Award—New Urban Builders
- Tom Gebes named to Builder list of the Fifty Most Influential People in the Home Building Industry, 2006
- ConstrucTech Hottest Company of the Year 2006
- ConstrucTech Vision Awards for 2006—Graham Hart Home Builder
- ConstrucTech Vision Awards for 2006 overall Team Award—Generation Homes
- Home Builder Executive Magazine 2006 Award for Scheduling Software
- Home Builder Executive Magazine 2006 Builder Technology Innovation Award
- Tom Gebes, President of BuilderMT, Ernest and Young Entrepreneur of the Year Finalists for 2006
- ConstrucTech Vision Awards for 2005—Delcor Homes
- ConstrucTech Hottest Technology of the Year 2005
- TechHomeBuilder High Impact Products of the Year 2004

About BuilderMT

For large and medium-size home builders in the \$250 billion home building industry, BuilderMT provides highly customizable building process management software that works in tandem with Sage Timberline® Office Accounting and Estimating software, systems used by one in four of the Builder 100. BuilderMT systems have been purchased by more than 600 corporations and 7,000 individuals that manage nearly 300,000 housing starts annually, more than 20% of the new-home market. BuilderMT is widely recognized as a leader in process-driven, best building practices for builders, as well as customer service, warranty applications, online training, and innovative wireless applications. Since its inception in 1999, BuilderMT has maintained its status as a debt-free, highly profitable company that invests its profits back into infrastructure and software development. To learn more, visit www.buildermt.com or call (888) 757-1991.

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