

## BuilderMT Wins Two Prestigious Vision Awards and ConstrucTech's "Hottest Company" Award for 2007, Third Year Running

*With Thirteen Recent Awards and Strong Sales Even in Down Housing Markets, BuilderMT Adds Customers Faster Than All Its Competitors Combined.*

**Lakewood, Colorado—September 5, 2007—** BuilderMT, the nation's leading provider of production management software for residential home builders, today announced that it has won ConstrucTech magazine's Hottest Company Award for 2007. This is the third year in a row that BuilderMT has won this award and only the fifth company in history to win the award three times. Additionally, at this year's ConstrucTech Vision awards ceremony, two BuilderMT clients also won top awards. Eastwood Homes won a Gold Vision Award and New Urban Builders won the prestigious overall Team Vision Award.

New Urban Builders builds in the single-family residential markets north of Sacramento. Last year, they delivered 70 homes, up from 50 homes in 2005. After New Urban Builders implemented BuilderMT's workflow processes, including paperless purchase orders and wireless scheduling, they dropped their cycle time from between around 250 days/home down to 155 days/home, dramatically affecting their bottom line by lopping up to 95 days of carrying costs per home off their books.

Eastwood Homes will close at least 1,500 homes in 2007 in North Carolina and South Carolina. They have four different divisions (and soon a fifth division along the Coast) that manage regional building efforts, where 30 supervisors watch over 40 different home plans and 40 model home centers. The company offers 200 options for those homes, and gets them built with an average cycle time of 120 days. With the implementation of BuilderMT, Eastwood saved 240 hours per week across all 1,500 annual starts, amounting to 312 work weeks saved each year because of BuilderMT technology.

These recent awards are just part of a series of awards BuilderMT has won over recent years, as the company has acquired more customers than all its competitors combined. Recent awards for BuilderMT include:

- ConstrucTech Hottest Company of the Year 2007
- ConstrucTech Vision Awards for 2007—Eastwood Homes
- ConstrucTech Vision Awards for 2007 overall Team Award—New Urban Builders
- Tom Gebes named to Builder list of the Fifty Most Influential People in the Home Building Industry, 2006
- ConstrucTech Hottest Company of the Year 2006
- ConstrucTech Vision Awards for 2006—Graham Hart Home Builder
- ConstrucTech Vision Awards for 2006 overall Team Award—Generation Homes

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- Home Builder Executive Magazine 2006 Award for Scheduling Software
- Home Builder Executive Magazine 2006 Builder Technology Innovation Award
- Tom Gebes, President of BuilderMT, Ernest and Young Entrepreneur of the Year Finalists for 2006
- ConstrucTech Vision Awards for 2005—Delcor Homes
- ConstrucTech Hottest Technology of the Year 2005
- TechHomeBuilder High Impact Products of the Year 2004

"BuilderMT has established an unrivaled tradition of excellence that is a testament to our dedicated employees and to the builders who use our systems," said BuilderMT's president, Tom Gebes. "We're as proud of our customers' achievements as we are of the technical proficiency and support of our software. It's an honor to again be named as a leading company."

### About BuilderMT

For large and medium-size home builders in the \$250 billion home building industry, BuilderMT provides highly customizable, building process management software that works in tandem with Sage Timberline Office accounting and estimating software. BuilderMT systems are used by one-in-four of the Builder 100, and have been purchased by more than 600 corporations and 7,000 individuals that manage nearly 300,000 housing starts annually, more than 20% of the new-home market.

BuilderMT is widely recognized as a leader in process-driven, best building practices for builders, as well as customer service, warranty applications, online training, and innovative wireless applications. Since its inception in 1999, BuilderMT has maintained its status as a debt-free, highly profitable company that invests its profits back into infrastructure and software development.

To learn more, visit [www.BuilderMT.com](http://www.BuilderMT.com), or call (888) 757-1991.

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