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## Verizon and BuilderMT will Jointly Market to Bring Mobile Workflow Data to Builders of 180,000 New Homes; Nation's Leading Wireline/Wireless Company Teams up With the Home Building Industry's Leading Workflow Management Solution

LAKESWOOD, Colo., Jan 03, 2006 (BUSINESS WIRE) -- BuilderMT, the nation's leading provider of workflow management software for residential homebuilders, today announced it has formed a joint marketing agreement with Verizon Communications Inc. ([VZ](#)), a Dow 30 company. Verizon partnered with BuilderMT in part because over 550 home building companies responsible for over 180,000 starts use BuilderMT to manage their every day workflow. Since BuilderMT offers the only wireless scheduling application with full integration to Timberline accounting, purchasing and warranty, Verizon sees a dramatic opportunity to offer this user community its highly-regarded mobile data services. Additionally, BuilderMT is the best-selling and most-award-winning software in the home building industry, and with partnerships already in place with Sage/Timberline, Palm, RIM, and Itronix, Verizon sees BuilderMT as a partner of remarkable quality and caliber.

With BuilderMT's Wireless Scheduling, each supervisor can be assigned jobs that can be wirelessly downloaded to a BlackBerry, Palm device, or Tablet/Laptop PCs through Verizon's mobile data network. Supervisors can make changes on-the-fly to their schedules and wirelessly push those changes back to the centralized scheduling database in the main office. All schedule updates, checklist, and punchlist activities can be performed remotely. When schedule changes occur, notifications are generated and can be sent via fax, email, or print to update the allied trades assigned to those activities.

"No workflow management system is complete without an integrated wireless solution, and with a top-quality wireless data provider like Verizon, BuilderMT is really equipped to scale to builders of any size. Only BuilderMT offers a complete integrated package, from the jobsite all the way back to the central ERP," said Tom Gebes, president of BuilderMT. "As home builder wireless solutions proliferate in today's market, it's key to find the right combination of superior connectivity and integrated performance. The BuilderMT-Verizon partnership offers that winning combination."

#### About Verizon

Verizon Communications Inc. ([VZ](#)), a Dow 30 company, is a leader in delivering broadband and other communication innovations to wireline and wireless customers. Verizon operates America's most reliable wireless network, serving 49.3 million customers nationwide, and one of the nation's premier wireline networks, serving home, business and wholesale customers in 28 states. Based in New York, Verizon has a diverse workforce of nearly 215,000 and generates annual revenues of more than \$71 billion from four business segments: Domestic Telecom, Domestic Wireless, Information Services and International. For more information, visit [www.verizon.com](http://www.verizon.com).

#### About BuilderMT

For large and medium-size homebuilders in the \$250 billion homebuilding industry, BuilderMT provides highly customizable building process management software that works in tandem with Sage Timberline Office accounting and estimating software. BuilderMT has been purchased by over 550 corporations and 3,800 individuals to manage over 180,000 housing starts annually. BuilderMT is widely recognized as a leader in process-driven, best building practices for builders, as well as customer service, warranty applications, on-line training, and innovative wireless applications. Since its inception in 1999, BuilderMT has maintained its status as a profitable company that puts its profits back into its own infrastructure and software development. To learn more, visit [www.BuilderMT.com](http://www.BuilderMT.com), or call 1-888-757-1991.

SOURCE: BuilderMT

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